



Chris Carlile

Trainer, The ACT Group

8 Years

His high energy, fast paced, entertaining style makes Chris Carlile the perfect choice to motivate any audience into taking action!

Chris believes, "the right people and the right processes are the most important attributes in growing a business. Without proper training and coaching, implementation is virtually impossible"..

Chris attributes his sales success as a marketing manager to two things... "First, establishing business relationships with the right people. Secondly, helping customers and employees sell on value instead of price through a simple, repeatable process." As part of the management team Chris was instrumental in helping double the business twice in 10 years. The sales grew from \$18 million to over \$77 million during his tenure.

As a territory sales manager Chris earned the National Top 10 Award for outstanding performance. Chris was twice appointed to the Board of Directors for one of the largest Home Builders Association in the United States. He was also honored as the Master of Ceremonies for multiple home builders' events and keynote speaker for dealer conferences. Chris was featured monthly as the HVAC industry expert for a Home Improvement Show on the largest reaching radio station in Dallas.

Chris' inspiring, energetic style and broad business experience make him one of the premier choices to facilitate adult learning for audiences of all sizes.

I thought Chris was very impressive in how he showed the class how to close the sale. I would have bought from him 3 times.

Ben Young
Louisville, KY

 Questions?
Call me TODAY!
800.515.0034



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