



WORKING IN LOWE'S

DATES AVAILABLE NATIONWIDE
CALL FOR DETAILS

A two-day program with hands-on training, teaching appointment generators how to succeed in Lowe's.

What Will You Learn?

- Discover the full benefit of working in Lowe's and how it can create ground-breaking growth.
- Find out exactly what to expect, what is involved in working
- the Lowe's display, and what it takes to be a great appointment generator.
- Understand the difference between setting appointments and selling systems.
- Develop a game plan and set measurable goals for successful
- customer interaction.
- Learn the 5 keys to setting up an effective display.
- Effectively use customer-focused demonstrations to capture attention.
- Engage almost any customer without being "pushy". This is one of the most important keys to success.
- Learn the right questions to ask to effectively set your company and products apart from the competition.

Exclusive No-Pressure® Tools

- Appointment Value Calculator
- Store personality assessment tool
- Store Manager's Report Card
- Follow-up Timeline

Day One lays a strong foundation with instructor led discussions, group exercises, and peer skills practice.

Day Two ensures long-term Implementation by giving participants an opportunity to practice what they've learned with real-world in-store experience.

Who Should Attend:

Appointment Generators

EMAIL COMPLETED FORM TO: REGISTER@NOPRESSURESELLING.COM



PLEASE SEND MORE INFORMATION: ☐ AVAILABLE CLASSES IN MY AREA. ☐ AVAILABLE CLASSES NATIONWIDE

INVESTMENT: INCLUDES 2-DAYS OF TRAINING, BREAKFAST, SNACKS AND LUNCH.

ATTENDEES

1.
2.
3.
4.

COMPANY

TM

EMAIL

PHONE

ADDRESS

CITY

STATE

ZIP CODE



(800)-515-0034

www.NoPressureSelling.com