







DATES AVAILABLE NATIONWIDE **CALL FOR DETAILS**

1-day course designed specifically to help CSR maximize the value of every interaction

5 Key Skills Covered

In this session, we will develop a process for making an incredible first impression by confidently and effectively handling every call.

- Effectively and politely engaging callers to drive retail opportunities
- Handling the "tough conversations" with unhappy customers
- Confidently handling the 5 most common customer call in needs
- Gathering the 3 key pieces of information in the first 30 seconds
- Effectively following-up internally/externally to set the process in motion

Time Tested Tools

Let us show you how to be more efficient by using these custom tools provided to you in class.

- Customized call handling flow chart
- Expert designed email follow-up templates
- Service and Replacement call-sheet tracking forms
- Customizeable No-Pressure® Phone script

EMAIL COMPLETED FORM TO: REGISTER@NOPRESSURESELLING.COM

PLEASE SEND MORE INFORMATION: AVAILABLE CLASSES IN MY AREA. AVAILABLE CLASSES NATIONWIDE				
INVESTMENT:		INCLUDES 1-DAY OF TRAINING,	BREAKFA	ST, SNACKS AND LUNCH.
ATTENDEES	1.		2.	
	3.		4.	
COMPANY			TM	
EMAIL			PHONE	
ADDRESS				
CITY		CTATE		ZIP CODE

