



# TRANE BOOT CAMP

*“If you’re not following this process, you and your company are losing out on profits.”*

Lou H.  
Levittown, PA

## TESTIMONIALS

- ✓ **David S. (New Bern, NC):** I highly recommend Boot Camp! It was very informative and went above and beyond my expectations.
- ✓ **Benjamin D. (Hurst, TX):** Boot Camp energizes, educates, and propels you to climb to the top 10% of your market. I’ve already signed up for next year!
- ✓ **Helgi N., Jr. (Baltimore, MD):** I now have a step-by-step process to follow to lead to sales success. No more guessing or waiting. I can close the sale on the first visit!
- ✓ **Bobby H. (Santa Fe, NM)** This program gives you the steps to success and the confidence to talk to your customers.

*“I learn something new every year and my sales increase every year! ”*

Nick E.  
Thibodaux, LA

- ✓ **Michael F. (Buffalo, SC):** Use the process and apply the tools and the sky is the limit for success!!!
- ✓ **Cody J. (Tyler, TX):** Thursday after class I had a sales lead to go to. I saved my company money by standing my ground on price with the tools I learned in Boot Camp. Love this class!
- ✓ **Kerry T. (Alexander City, AL):** Man, it’s been a great class! The tools I’ve learned are going to improve my sales margin.
- ✓ **Wayne M. (Griffin, GA):** The program is built on the idea of placing priority on the customer’s needs and then meeting those needs. It’s only natural with that goal that sales would increase.

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