

Ideal Home Environment



The Old Way

Air conditioning & heating was focused on

Hot air for your house

Cold air for your house

Changing out boxes

The New Way

Today, we

Create a customized comfort system for your home & family

Make your family more comfortable

Create a healthy home environment

Provide for your family's safety

Match your family's needs to the best possible solution.



Company Resume

People

- With high moral and ethical values
- Ongoing training to assure your complete satisfaction
- Service technicians are licensed and insured
- Customer service department available to serve your individual needs



Protection

- We specialize in residential comfort systems
- We protect your home before, during, & after installation
- Representatives wear shoe covers to enter your home
- Work site vacuumed and cleaned to customer satisfaction before completion
- We are fully licensed and insured for your protection



Peace of Mind

- Clean-cut professionals on call 24/7
- Drug-tested and background checked
- Use only the most reliable systems & components
- Your comfort is guaranteed in writing
- You will be 100% satisfied





Licensed & Insured

For Your Peace of Mind
and Protection



Value of Our Installation

The North Carolina Alternative Energy Corporation, a non-profit organization, examined air conditioning manufacturers' efficiencies versus the efficiencies that resulted after installation; they found the following:

90% of the units tested exhibited some sort of energy-wasting, comfort-robbing problem!

Other significant hvac industry comfort & energy related surveys reveal*

Duct Leakage (93%)

- Poor indoor air quality
- Health and safety concerns
- Drafts and uneven temperature
- May DOUBLE hvac portion of the energy bill

Oversizing (47%)

- Doesn't run enough to wring out moisture
- Air in sunlit & shaded rooms does not mix
- Equipment typically noisier
- Shorter equipment life

Incorrect Refrigerant Charge (75%)

- Increased failure rate
- Reduced moisture removal
- Equipment typically noisier
- Uneven temperature
- Could add as much as 17% to operating costs

Incorrect Air Flow (70%)

- Uneven temperatures
- Poor moisture control
- Noisy grilles and registers
- Could add as much as 10% to operating costs



You Will Be
in the **Top 10%**



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*Texas A&M University, Louisiana State University & Gulf States Utility, Lakeland Electric & Water, Pacific Gas & Electric, American Council for an Energy Efficient Economy, etc. These studies address at least one problem a poor installation plays on comfort or energy cost. Occurrences have been averaged.

© ACT

Quality Control Audit

Customer	Customer:		Phone:	
	Address:		City/State/Zip:	
	Email:			
Task		Complete	Incomplete	Not Required
Outdoor unit properly installed and level				
Indoor unit properly installed and level				
Indoor coil properly installed and level				
Accessories properly installed				
Air cleaner(s) properly installed				
Drain line(s) installed and tested				
Gas piping properly installed and tested				
Refrigerant piping properly installed and tested				
All low voltage wiring properly installed and tested				
All line voltage wiring properly installed and tested				
All insulation complete and secured				
All duct work complete and sealed				
All penetrations sealed				
Furnace venting complete, secured, and checked				
Combustion air intake installed and working				
All pilots lit (hot water heater, other appliances)				
Electrical panel secure, breakers in proper position				
Condensate pump installed and operating properly				
Humidifier operation and drain checked				
Electronic air cleaner operationally tested				
Supply air register installed, adjusted, and level				
Return air grill installed and level				
Thermostat operationally checked and level				
Blower set for proper air flow				
Measure cooling supply and return temperatures				
Measure heating supply and return temperatures				
Operating temperatures recorded within limits				
Operating pressures recorded and within limits				
Variable air flow dip switches properly set				
Emergency phone numbers provided				
All areas cleaned to customer's satisfaction				
All homeowner manuals provided				
Customer instructed in system operation				

This Assures You
Receive All The
Comfort You
Asked For!



Problems Are Not Solved by Equipment Alone



Even Air Flow Package

- Install balancing dampers
- Set/check cooling & heating air volumes
- Install double deflection diffusers (optional)
- Install new return air grilles (optional)

Reliability Package

- Install new condensate drain as required
- Refrigerant removal per federal guidelines
- Provide customer training
- Quality Control Audit (Top 10%)

Air Quality Package

- Caulk with lifetime duct sealant
- Install filter change schedule
- High efficiency air purification (optional)
- Easy-change filter grilles (optional)

Energy Savings

- Complete system leak check before start-up
- Charge to manufacturer's specs
- Caulk with lifetime duct sealant
- Insulate suction line

Comfort Control

- Install ease of use comfort interface
- Correct grilles and registers as required
- Set/check cooling and heating air volumes
- Install double deflection diffusers (optional)

Green Package

- Recycle all eligible materials
- Dispose of old mercury control according to codes
- Remove existing refrigerant according to codes
- Precision system control

Safety First Package

- Double insulated copper wire
- Sunlight resistant wire ties
- New low voltage wiring as needed
- Mark all hvac circuit breakers

Quiet Package

- Vibration eliminators
- Canvas duct connectors as required
- Insulated air return(s)
- Cross-break sheet metal
- Install turning vanes as needed



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Value of a Custom Design

A proper heat load calculation is the key to customizing your **comfort solution**

Why Custom Design?

Energy Star*

- A good contractor **will not** size your equipment solely on square footage
- Assume your existing equipment was sized properly

Department of Energy**

- It is the contractor's job to perform the correct sizing calculation for the home.

Problems Caused By Incorrect Sizing

Oversized

- Higher installation costs
- More breakdowns
- Large temperature swings
- Improper humidity control

Undersized

- Constantly running
- Higher energy costs
- Shorter life
- Reduced comfort

* Energy Star, Sizing and Installation.
http://www.energystar.gov/index.cfm?c=heat_cool_pr_properly_sized

** U.S. Department of Energy, Sizing Residential Heating and Air Conditioning Systems.
http://www.eere.energy.gov/consumer/your_home/space_heating_cooling/index.cfm/mytopic=12300



Our Exclusive Warranty

We will warranty the following items for a full _____ years against defects in materials or workmanship from the date the system is placed into operation.

- All ductwork we install
- All ductwork insulation we install
- All sheet metal straps, clamps, fasteners, hangers, locks, and drivers we install
- All drain piping, hangers and fittings we install
- All high voltage electrical wiring, conduit, fitting, straps, clamps, and terminal connectors we install
- All high voltage electrical disconnects, boxes, switches, and fuse blocks we install
- All low voltage electrical wiring, wire nuts, straps, ties, and connectors we install
- All refrigerant piping we install is guaranteed to be refrigerant leak free. Warranty does not include the cost to gain access to underground or other inaccessible piping
- All refrigerant piping insulation we install
- All equipment pads, stands, jacks, and vibration elimination devices we install

Proper maintenance is what allows us to offer this unique warranty. The only requirement to keep this protection in force for a full _____ years is to renew your annual maintenance program when due.



TRANE[®]



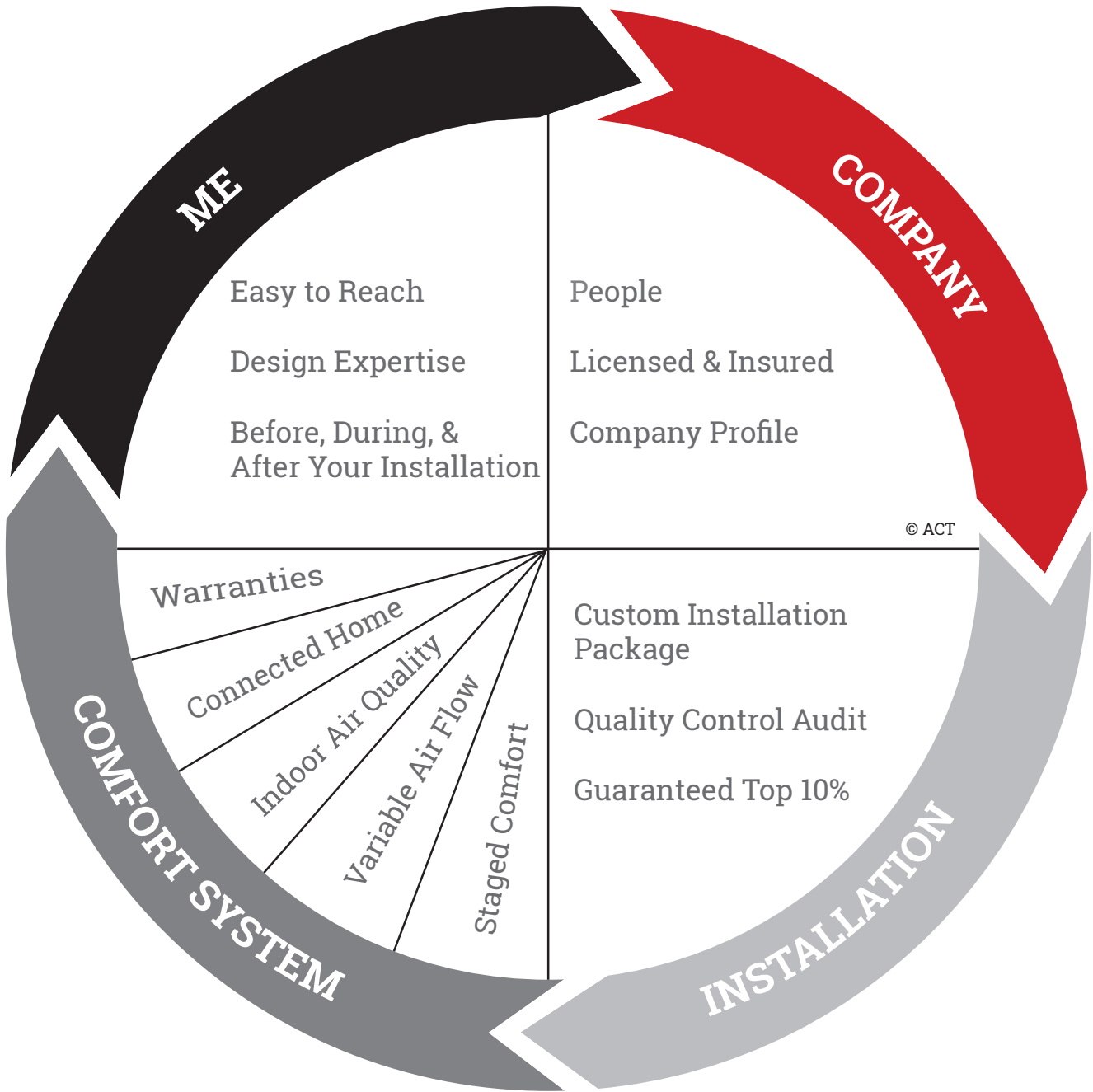
Our Maintenance Program

To Maintain Peak Performance:

- Outdoor coil will be inspected for heat transfer loss
- Fans will be inspected & cleaned
- Refrigerant checked for proper charge to assure no leaks
- Exposed ductwork will be checked for leaks
- Thermostats will be checked and calibrated as required
- Motors and bearings will be lubricated as required
- Controls and safeties will be tested as needed
- Drain will be checked
- Crankcase heater checked for proper operation
- Relays and contactors will be inspected
- Unit wiring and electrical disconnect will be inspected
- Humidifier operation will be checked, where applicable
- Temperatures and pressures will be recorded
- Indoor coil will be inspected
- Air filters will be replaced [] time(s) per year
- Outdoor coils will be power washed [] time(s) per year
- Furnish inspection report & advise of any abnormal conditions



Wheel of Value™



Estimated Energy Savings

Air Conditioning Cost Savings Percentage

SEER	13	14	15	16	17	18	20
6	54%	57%	60%	63%	65%	67%	70%
8	38%	43%	47%	50%	53%	56%	60%
10	23%	29%	33%	38%	41%	44%	50%
11	15%	21%	27%	31%	35%	39%	45%
12	8%	14%	20%	25%	29%	33%	40%

Heating Cost Savings Percentage

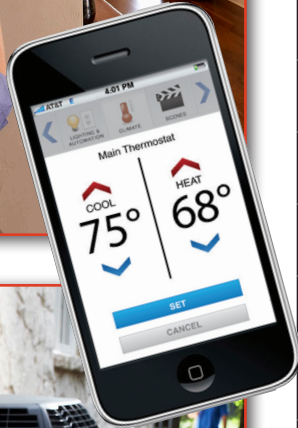
AFUE	80%	90%	92%	95%	98%
60%	25%	33%	35%	37%	39%
65%	19%	28%	29%	32%	34%
70%	13%	22%	24%	26%	29%
75%	6%	17%	18%	21%	23%
80%	0%	11%	13%	16%	18%

Typical Percentage of Total Energy Bill

Heating	60%
Cooling	70%

Average Winter Fuel Bill	\$	Average Summer Electric Bill	\$	Estimated (heating) Yearly Savings	\$
Regional Percentage	X %	Regional Percentage	X %	Estimated (cooling) Yearly Savings	+ \$
Monthly Heating Cost	\$	Monthly Cooling Cost	\$	Estimated Total Yearly Savings	\$
Months of Heating	X	Months of Cooling	X		/ 12
Yearly Heating Cost		Yearly Cooling Cost		Estimated Monthly Savings	\$
Savings Percentage	X %	Savings Percentage	X %	Monthly Investment	-
Estimated Yearly Savings	\$	Estimated Yearly Savings	\$	Estimated Out of Pocket	\$

Equipment Service Life



Item	Equipment Life	Years
Air Conditioners:		
	Residential	15
	Through-the-wall	15
	Water Cooled	15
	Computer Room	15
Heat Pumps:		
	Air to Air	12
	Water to Air	19
Commercial Package		
	Single Zone	15
	Multi Zone	15
Boilers:		
	Steel Water-tube	24
	Cast Iron	30
	Electric	15
Furnaces:		18
Unit Heaters:		18



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Estimated Monthly Investment

Reduced Rate Revolving (10.99 to 27.99%)	
Percentage Rate	
System Investment <small>(System Total From Proposal)</small>	
Payment Factor <small>(From Chart Below)</small>	X 0.035
Monthly Investment <small>(Investment x Payment Factor)</small>	=
Months to Payoff <small>(From Chart Below)</small>	
Total Investment <small>(Mo. Invest. x Mo. to Payoff)</small>	
Total Interest Paid <small>(Total Invest. - System Invest.)</small>	

Reduced Rate Revolving (0 to 9.90%)	
Percentage Rate	
System Investment <small>(System Total From Proposal)</small>	
Payment Factor <small>(From Chart Below)</small>	
Monthly Investment <small>(Investment x Payment Factor)</small>	=
Months to Payoff <small>(From Chart Below)</small>	
Total Investment <small>(Mo. Invest. x Mo. to Payoff)</small>	
Total Interest Paid <small>(Total Invest. - System Invest.)</small>	

Monthly Savings
(Regular Rate Mo. Invest.
 - Reduced Rate Mo. Invest.)

Total Savings
(Regular Rate Tot. Invest.
 - Reduced Rate Tot. Invest.)

Payment Factor	Estimated Monthly Payments																							
	3.90%	4.90%	5.90%	6.90%	7.90%	8.90%	9.90%	10.99%	11.99%	12.99%	13.99%	14.99%	15.99%	16.99%	17.99%	18.99%	19.99%	20.99%	21.99%	22.99%	23.99%	24.99%	25.99%	27.99%
0.0175	64	65	68	70	72	75	70*																	
0.035	30	30	31	31	32	32	33	33	34	34	35	36	36	37	38	38	39	40	41	42	43	44	45	48

*Payment factor of .0190

